



Morgan James Consulting

Introduction and overview

morganjames

www.morganjamesconsulting.co.uk



WELCOME TO MORGAN JAMES CONSULTING

Our mission is to help every client to find purpose in what they do, whilst helping them to develop the skills, behaviours and attributes to consistently deliver exceptional performance.

In practical terms, we do this by delivering a range of leadership development programmes and workshops delivered by some of the UK's most respected thought-leaders and subject matter specialists.

We recognise that 21st Century leaders are facing greater commercial pressures than at any time in history. Finding the balance between inspiring people; protecting profits; beating competitors and adapting to a continuously changing environment is a fine balancing act.

Whether it is taking your own leadership skills to the next level or equipping your managers with the skills to enable them and their teams to excel – we specialise in creating highly effective leaders who have the ability to build successful businesses and develop their best assets: the people that work with them and for them.



Signature Programmes

Since we formed in 2001, we have worked with dozens of cohorts and hundreds of delegates on our three signature programmes: Step into Management, Strategic Leaders and Authentic Women Leaders.

These three programmes have helped to establish our reputation as one of the leading providers of leadership development programmes in the UK and they are renowned for the transformative impact they have on the delegates that take part in them and the businesses that they work for. A large part of this is down to our use of highly interactive and practical business simulations to replicate work situations and help to transfer the learning.

One of the distinguishing features of our programmes is they are designed specifically for you, following a detailed analysis of your business and the people that we will be working with.

From behavioural profiling to evaluating your team dynamics and detailed business diagnostics, we use a range of tools to create tailored programs with clear and unambiguous objectives just for you, and if appropriate, your leadership or management teams.

Our aim is to help you to deliver on your goals, to create an exciting future, and to equip you with the tools needed to achieve your vision of success.

Step into Management

For those early in their management career or already in a management or leadership position but with little formal training. This programme equips managers with the tools to get the best from themselves, their teams and the businesses they work for.



Strategic Leaders

For business leaders, owners, directors, and senior decision makers looking to develop their leadership capabilities, create high performing teams and take their businesses to the next level.



Authentic Women Leaders

Designed for female leaders and managers who feel held back (either by their own life limiting scripts or the behaviours of others) and want to build their confidence and capabilities as a leader.



In-house programmes

While our signature programmes see delegates collaborating with their peers from across a range of different businesses and sectors, sometimes our clients require something more bespoke and custom-made for their business.

That's where our in-house training programmes come in – exclusively delivered to your management and leadership teams, with course content finely curated to meet the needs of your organisation and its strategic aims.

These programmes are a complete 'white label' solution – uniquely branded to your business and delivered by our world-class team of associates.



Executive Coaching

In addition to working with teams, we provide 1-2-1 executive coaching for founders, MDs, senior leaders and managers, working with them to define and achieve their personal and business goals.

Our coaching sessions are designed to deliver the right combination of support and challenge to help individuals understand their mission and vision, define their 'why', set goals and deliver on change intentions.

Masterclasses and workshops

From half-day to two-days, in-person or virtual, our esteemed network of associates means we can deliver a comprehensive catalogue of workshops and masterclasses to sharpen the saw for your teams across a wide range of disciplines. While not an exhaustive list, some of our most popular workshops are outlined below.

**Cultural Change
(Mission, Vision, Values)**



Presentation skills



3 Agendas of Leadership



**Value Building
Behaviours for Better
Communication**



Resilience



**HR Law & Corporate
Governance**



**Igniting Innovation and
Effective Marketing**



Effective Delegation



**Delivering Great
Customer Service**



**Understanding
Difference & Building
Stronger Teams**

*Want to find out more?
We'd love to hear from you!*

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